



18 YEARS

Happy Birthday to us! July 4th we celebrated 18 years of business.

We could not have done it without our wonderful employees and our loyal customers.

We want to thank you for all of your support throughout the years!

Selfie Time!

We want to see your best selfie on the job! Over the next few months please submit your best selfies to Kristen at kristenmc@glassincorporated.net.

These will be featured on the front cover of the 4th issue newsletter in December!

(Selfie can contain more than one coworker.)



Christmas Is Just around the Corner!

And we need YOUR help designing our company Christmas card. All children ages 12 and under are eligible to submit their very own Christmas card design. The winner will receive \$25 and also be featured in our December newsletter! Please make sure to include your name and age on the BACK of the card. ALL cards are due to Kristen by Friday, November 3. Standard size is 5 1/2"x8". We look forward to receiving your entries!

Ho! Ho! Ho!

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Glass Incorporated

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Letter from the President

I can hardly believe we're already in the third quarter this year. Boy, time flies when you are having fun!! July through September has been extremely hot, and I know there are a lot of you, especially on our job sites, that are ready for cooler weather, me included! Please work safe and drink plenty of fluids. Cooler weather will be here soon!

We are wide open on St. Jude's, Arts + Entertainment, OWA, and Century Tower, just to name a few of our projects, and have bid or budgeted over \$60 million in glass work over the past month. Surely we will get a nice piece of that pie. The Alabama and Florida coasts have really started to get active. We have recently budgeted five high end condo projects and two more federal courthouse projects in Mobile and Pensacola that we are working on with Yates. We are also in the final stages of budget pricing on the Four Seasons (World Trade Center) Project in New Orleans. This would be a joint venture with Zinsel Glass. The Memphis market has also been extremely active with budget pricing on the St. Jude Children's Research Hospital, FedEx Bulk Center, Cook Convention Center, and Highland Office Complex. All of these projects are extra-large glazing projects.

Thanks to all of you that have sent in photos and ideas for the newsletter. Our hopes are always to keep you informed on company happenings and share with you the faces of our company wherever they may be.

Thank you!

Safety Spotlight

"We emphasize safety because our guys are important and we need them safe to complete these jobs. It's something you constantly have to be mindful of. You never know the IQ of the guy standing next to you. Safety is crucial when coordinating our job processes."

JAY THOMAS – ERDC



Under Construction

Madison-Ridgeland Academy (MRA) – Madison, MS

This project is a three story expansion at Madison-Ridgeland Academy that includes a new middle school and cafeteria. Glass Inc. will be providing roughly 4,500 SF of exterior and interior EFCO Storefront material. The glazing being installed is a 1" SN54 Crystal Grey product. This project also involves a glass handrail, a safety rail, and a few transaction sliders.

Golden Moon Pool – Choctaw, MS

This renovation project in Choctaw, MS started off with demoing the existing aluminum storefront surrounding the pool. We will be installing Kawneer's 1600 Sloped Glazing system with 3/16" gray glass. This project also includes 140 LF of glass guardrail.

St. Dominic's Emergency Department Expansion – Jackson, MS

St. Dominic's is 2,400 SF of EFCO curtain wall in medium bronze finish, with glazing to be gray tinted tempered and in several locations gray tinted spandrel glass. Hopefully this project will be completed before the end of 2017.



GOLDEN MOON POOL – CHOCTAW, MS

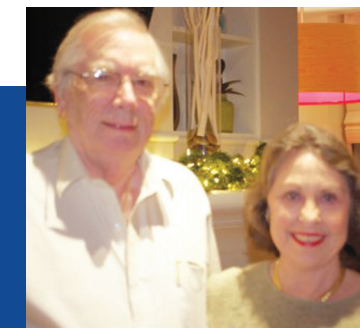
Fresenius Kidney Care – Forest, MS

This kidney dialysis clinic includes 100 SF of interior storefront and doors, plus 726 SF of exterior storefront with entrance doors and frames, as well as two Auto sliding Entrance doors and 90 LF of sunshades, all in Medium Bronze finish. Glazing is IG- double glazed low-e Solarban 60 and 1/4" Clear Temp. Contractor is The ArCon Group MS.

Customer Testimonial

DR. AND MRS. GREEN Loma Alta Towers Condominiums in Daphne, AL

Dr. and Mrs. Green remodeled their two condos at Loma Alta Towers into one to serve as their permanent home, and we at Glass Inc. were happy to be a part of this remodel. "We got involved with Glass Inc. when we were replacing our sliding glass doors. The original builder obviously put in the cheapest doors that he could find. During a hurricane when we were gone, my brother was here, and the doors in the back bedroom separated in the storm, and he held them together, so I said, 'We are replacing those doors!' We shopped around for maybe a year. We saw some installations that y'all had done in Orange Beach, so we decided to use Glass Inc. for replacing these doors. Our power bill was cut by one-third, and that



has persisted. They have all of the bells and whistles, but they give all the performance. I wouldn't put anything less in one if I were remodeling today. We got ready to do our bathroom and decided to go with Glass Inc. because of the wonderful work they had done for us in installing our doors. There is not a piece of glass in our bathroom that is exactly the same size. It is all custom made. We have not had any hitches in any of the work that was done in remodeling our condo that involved Glass Inc. The staff, workmen, and supervisors are all very professional. Glass Inc. kept a clean work site, was always on time, and complied with all condo rules.



Employee Birthdays

MERIDIAN

- JULY**
 11 William Sanders
 14 Mitchell Moffett
 14 Sheri Hoy
 28 Terry Pope
- AUGUST**
 20 Staci Hudson
 20 Jack Rush
- SEPTEMBER**
 06 Beverly Smith
 12 Tammy Mollett
 18 Mason Tabb
 30 Jack Combest

GULFPORT

- JULY**
 15 Eric Graham
- SEPTEMBER**
 07 Rob Smith

FOLEY

- JULY**
 03 Daniel Fogel
- AUGUST**
 26 Mike Crane
- SEPTEMBER**
 16 Adam Wall

Milestones

- | | | | | | |
|---|--|--|-----------------------------------|----------------------------------|---|
| 1 YEAR
Kim Hodgins
Justin McMullan | 3 YEARS
Adam Wall
Pat Jenkins | 7 YEARS
Terry Pope | 10 YEARS
Alfie Davis | 12 YEARS
Rico McCollum | 18 YEARS
Joe Heiden
Billy Jones
Dale Minchew
Mitchell Moffett
Kay Parker
Beverly Smith |
| 2 YEARS
Mason Tabb | 5 YEARS
Paul McKeown | 9 YEARS
Jason Bledsoe
Robert Hood | 11 YEARS
Janet Crabtree | 17 YEARS
Paul Barfield | |

Hush in the Rush

by Tom Sikes

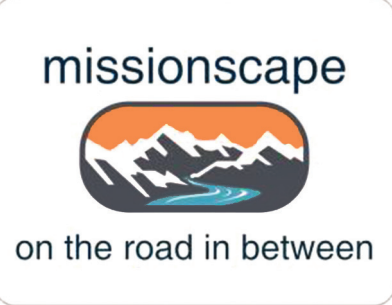
The Meridian branch welcomed Tom Sikes on "Eclipse Monday" to share the gospel with our team. Tom's message was on "What Is Blocking Your Light?" Tom is a preacher at Prospect Presbyterian Church In Meridian, and also founder of Missionscape, for which he travels all over, filming people and sharing inspirational stories.

He left us with these four life questions:

1. Who am I? (Identity)
2. Where did I come from? (Origin)
3. Why am I here? (Purpose)
4. Where am I going? (Destiny)

He also turned Glass Inc. into an acronym:

God
Loves
A
Sharing
Spirit
In the
Name of
Christ



You can see part of his message that we filmed on our Facebook page. You can learn more about Tom and his mission at Missionscape.com

RECIPE

JENNIFER ROBERT'S DOUBLE-DECKER FUDGE

Perfect for the Holidays!

- 1 CUP Reese's Peanut Butter Chips
- 1 CUP Hershey's Semi-Sweet Chocolate Chips
- 1 (14 OZ) can Sweetened condensed milk - divided
- 1 TSP Vanilla extract - divided

1. Line 8" square pan with foil.
2. In small, microwave-safe bowl combine peanut butter chips and 2/3 cup sweetened condensed milk.
3. Microwave on high for 1 minute. If chips aren't completely melted, add 30 more seconds. Stir until smooth and stir in 1/2 TSP vanilla. Spread evenly into pan.
4. Repeat steps 2 and 3, except use chocolate chips and pour over peanut butter mixture.
5. Cover; refrigerate until firm. Remove from pan onto cutting board, peel foil, and cut. Store in refrigerator in a sealed container.

For best results, do not double.

FEATURED Paul Barfield



Paul was born and raised in Atlanta, GA. He will have been married to Vikki for 30 years on December 5. Together they have three kids: Christy, Nicole, and Ryan. "I came to Orange Beach to Gulf Coast Glass on Labor Day weekend in 1997. Jimmie Barham, owner of MS Paint and Glass, opened that branch up. Vikki and I were down there on vacation, and I ran into a couple of service guys at a convenience store, and they told me if I ever wanted to make a change to come work with them. They gave me Patrick Allen's card, who was the manager of Gulf Coast Glass at the time. When I got back to Atlanta I realized the company I was with was going out of business. So I decided I wanted to make a change. We lived on our boat for eight months until I found an apartment. Once our kids all went to college, Vikki moved down to be with me. When Robert opened Glass Inc., he asked me what it would take for me to come work for him. I told him, and started as soon as possible. At the end of summer 2000, I turned in my notice at Gulf Coast Glass and started with Robert. So I have been with Robert for around 20 years. My favorite project to be on was the Turquoise. It had its challenges, but everything seemed to fall in place. Working with the Yates guys was enjoyable on that, and they always made sure we were taken care of. It has been a total pleasure working with Robert throughout the years. I've worked for two different glass companies in Atlanta and owned my own company for a little while. I've been in the glass business a long time, 46 years, to be exact. I installed my first piece of glass in 1974. I used to enjoy boating and snow skiing, and now I like remodeling things. I like to tear stuff up and put it back together. All I can say about Glass Inc. is, it the best company I have ever worked for. They have always taken good care of me."

FEATURED Jason Bledsoe



Jason was born and raised in Foley, AL. He has been married to Christy Bledsoe for 17 years. Together they have two kids, Isabella, 15, and Luke, who is 10. "I was working at Gulf Coast Glass, which was a sister company to MS Paint and Glass, for two years. Then Robert opened up Glass Inc. in 1999. I came on board with Robert in 2000 along with Paul Barfield, Bryan Baltzell, and Mike Summerville. I left in 2005 to go work for my mother and father-in-law, who were starting a glass company at the time. I left on good terms with Robert, and he told me that if it didn't work out for whatever reason, I would always have a job at Glass Inc. He kept his word. I came back in 2007 when they were finishing up the second Turquoise tower. Over the last 10 years I have worked on the commercial side of things. The Favre house on Marine Road has been my favorite project to be a part of so far, because of the unique design. We cut down all of the metal in their yard and fabbed it ourselves, so it was an interesting project to be involved with. If I had to pick my least favorite job, I would definitely say South Plaque in Louisiana. The jobsite was a swamp, and the as Mitchell had stated in the previous newsletter, 'It was just a bunch of damn Yankees running that job.' Prior to having kids, my hobbies included fishing, golfing, softball, and working out. Post kids, I enjoy coaching my son's baseball team with Joe Heiden. Glass Inc. is a good place to work, and it is an honest living. Robert is the best boss I have ever had. He sticks to his word. Whatever he says, he stands by."

FEATURED Ray Taylor

Ray was born in Minnesota, but has lived in the South since 1990. "I moved down and worked in restaurants for about 12 years. I left and was hired by Glass Inc. Foley branch in 2002. We were in a tiny strip mall when I started." Since 2008 he has been on the road covering the southeast anywhere from Miami to Dallas. "Now I am in Memphis working on the St. Jude project. I've been married to Lynne for three months now. Between the two of us we have seven daughters. Thankfully all of them are grown. We just have one still at home about to go to college." Ray says his favorite project has been Gulfport Memorial Hospital. "I built all of the panels, and it was a tremendous challenge to coordinate the job, but I really enjoyed the challenge. I also loved the Turquoise; it's absolutely beautiful." In his spare time Ray enjoys motorcycle riding. "I used to race stock cars for a while, and now I enjoy woodworking and remodeling houses. I love to play the guitar and sing country music in my free time as well."



Birth Announcements



Jack and Sheri Rush
welcomed grandson
JOHN LUKE MCMILLAN
July 7, 2017 | Meridian



Keith and Tina Smith
welcomed grandson
CORBIN WESSON SMITH
August 1, 2017 | Meridian

What Is Healthy You!?



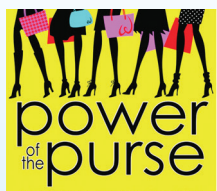
Healthy You! is a wellness benefit that provides you and your covered dependents with an annual wellness visit with your Healthy You! Network Provider. This wellness benefit is paid at 100% with no deductible, copay, or coinsurance when you use your Healthy You! Network Provider.

By visiting each year with your Healthy You! Primary Care Network Provider to know your health numbers, you can establish goals to manage your health risks, feel better, and live a healthier life. Healthy You! can help you identify potential health issues before they become serious problems.

Taking ownership of your health and living a healthy lifestyle today will allow you to be healthier in the future. You and your Primary Care Network Provider will be managing not only your health, but also your future healthcare costs.



In the Spotlight



Power of the Purse

On August 24 we sponsored Power of the Purse, which raises money for Dolly Parton's Imagination Library.



ABC Convention

Johnny and Tina Cumberland, Robert Smith, and Kristen McAllister represented Glass Inc. at the 2017 ABC Convention in Sandestin, FL, on July 13-16.

Congratulations

Top 20 Under 40

Congratulations to our Director of Marketing, Kristen S. McAllister, on being named to Meridian's Top 20 Under 40!



Promotion

Congratulations to Sherie Dover on her promotion to Meridian Office Manager.



Promotion

Congratulations to Victoria Alexander on her promotion to Contract Billing Manager.



Engagement

We would like to congratulate Fab Shop Manager Henry Eldridge and Contract Billing Manager Victoria Alexander on their engagement! Glass Inc. fully assumes all responsibility for this match made in heaven. #hebuildsitshebillsit